

GUSTAVUS

GUSTAVUS ADOLPHUS COLLEGE

May 15, 2006

To whom it may concern,

I am writing today to tell you about my experience working with Apeiron Stone Care. First of all, the service I received both before and after the sale was excellent. Tim and Ron came to my facility and spent the day explaining how their system works and actually showing me the procedure. We decided that day to have Apeiron polish one long hallway in our Arts building. The floor is terrazzo, poured in the 1950's, and has seen its fair share of art project assemblies, easels dragged up and down the hall, and all sorts of paint, clay, wrought iron and all sorts of other art medium.

On the first day of the installation, there were only two people, Tim and Chris, working on the project. We added three of my own employees to their crew and in one day they completed the hallway and trained my employees to accomplish the task on their own. Who could ask for more than that!

We finished the halls in the Art building that summer and the rest of the building, including pottery, painting and sculpting classrooms the following summer. The science building was next, with concrete floors in hallways and labs. Tim was there throughout the whole process, checking on our progress and helping us with the details, like how to polish over crack lines in the old concrete. They even delivered more supplies to us as we progressed through the summer and into the following year.

That was three summers ago, two full school year cycles plus summer camps programs, and the floors look as nice as the first day we did them. We were amazed at the depth of the shine and the quality of the finished product. We have polished many more hallways and classrooms since then and continue to be thrilled with the results. We no longer have to strip floors or even scrub and recoat. And, it looks like it could be many more years before the floor will need to be totally re-polished again, if ever. So far, we have not even had to buff the halls out to restore the shine. All we do is autoscrub with a white pad and the floors look beautiful. For us, the very best thing about this procedure is that it gives us virtually scratch proof hard floors. That really means a lot when you are a few months into the school year and the floor, which would normally be showing serious wear and tear, still looks fabulous. Plus, now we use the time we would have been stripping, scrubbing and recoating to polish more floors. By next summer all of the polishing will be done. Imagine, no down time, no labor costs, no chemical usage to harm the environment, no slip/falls, and No Scratches, that is what I call a truly perfect system.

Sincerely,
Christine Sutton
Custodial Director

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